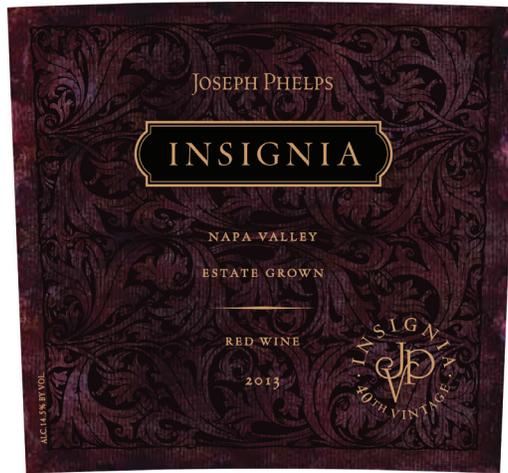


JOSEPH PHELPS



Joseph Phelps INSIGNIA, Napa Valley 2013

Winemaking Data

Harvest Dates: September 13 - October 15, 2013.

Blend: 88% Cabernet Sauvignon, 5% Petit Verdot, 3% Merlot, 3% Malbec and 1% Cabernet Franc from 100% estate-grown Napa Valley vineyards: Stags Leap District (28% Las Rocas Vineyard and 11% Barboza Vineyard), Napa Valley (22% Suscol Vineyard), Rutherford (16% Banca Dorada Vineyard), Oak Knoll District (12% Yountville Vineyard) and St. Helena (11% Home Ranch Vineyard).

Aging: 24 months in 100% new French oak from coopers Taransaud, Dargaud Jaegle, Nadalie, Demptos, Marcel Cadet and Sylvain before bottling in January 2016.

Winemaking Notes: Vineyards were carefully monitored throughout the growing season for optimum, even ripening; keeping close attention on Insignia designated blocks. Grapes were held separate during picking, sorting and fermentation.

First produced from the 1974 vintage, 2013 Insignia marks the 40th vintage of our flagship Napa Valley wine. Deeply pigmented, the 2013 Insignia opens with heady blackberry and plum aromatics laced with baking spices, cardamom and espresso. Focused and fresh, this exceptionally concentrated wine showcases elegant tannin structure and a silky mouthfeel layered with dark fruit, sweet vanilla bean, cracked black pepper and bittersweet chocolate.

Growing Season: The 2013 growing season proved to be an excellent year in Napa Valley. It was slightly warmer than 2012, resulting in an overall earlier growing season. Lower than normal rainfall paired with moderate spring weather brought with it early bud break and bloom. Sunny skies throughout the summer months led to early veraison and harvest. Warm daytime temperatures followed by cool nights prior to harvest produced evenly ripened fruit with ideal hang time. There is great purity of fruit in the 2013 wines, good structure and overall an excellent winegrowers vintage. The first Insignia fruit was harvested from our Home Ranch in St. Helena on September 13th and the last from our Banca Dorada Vineyard in Rutherford on October 15th.

Review: (96-100) Points, "This could turn out even better than the 2012... An amazing, inky purple color offers up notes of pen ink, white flowers, blueberry and blackberry liqueur. Nicely coiled, its tense, but rich and extracted palate is full-bodied with layers of concentrated fruit, well-integrated wood, acidity and tannin, and a finish of a good 40-45 seconds. This stunner should hit its prime in 5-6 years and last 30-40 years." -R.P., *Robert Parker's The Wine Advocate*, Oct. 2015